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**SUGGESTED SOLUTION**  
**IPCC NOVEMBER 2016 EXAM**  
**FINANCIAL MANAGEMENT**  
**Test Code - I N J 1 1 0 4**  
**BRANCH - (MUMBAI) (Date : 10.07.2016)**

**Head Office : Shraddha, 3<sup>rd</sup> Floor, Near Chinai College, Andheri (E), Mumbai – 69.**  
**Tel : (022) 26836666**

**Answer-1 :**  
**Preparation of Financial Statements**

Particulars	%	Rs.
Share capital	50%	1,00,000
Other shareholders funds	15%	30,000
5% Debentures	10%	20,000
Trade creditors	25%	<u>50,000</u>
<b>Total</b>	<b>100%</b>	<b>2,00,000</b>

Land and Buildings	=	Rs. 80,000
Total Liabilities	=	Total Assets
Rs. 2,00,000	=	Total Assets
Fixed Assets	=	60% of Total Gross Fixed Assets and Current Assets
	=	Rs. 2,00,000 x 60/100
	=	Rs. 1,20,000

**Calculation of Additions to Plant & Machinery**

	<b>Rs.</b>
Total Fixed Assets	1,20,000
Less: Land and Building	80,000
Plant and Machinery (after providing depreciation)	40,000
Depreciation on Machinery up to 31-3-2013	15,000
Add: Further Depreciation	<u>5,000</u>
<b>Total</b>	<b><u>20,000</u></b>

**(3 Marks)**

Current Assets = Total Assets - Fixed Assets  
 = Rs. 2,00,000 - Rs. 1,20,000 = Rs. 80,000

**Calculation of Stock**

Quick Ratio =  $\frac{\text{Current Assets} - \text{Stock}}{\text{Current Liabilities}} = 1$   
 =  $\frac{\text{Rs. 80,000} - \text{Stock}}{\text{Rs. 30,000}} = 1$   
 Rs. 50,000 = Rs. 80,000 - Stock  
 Stock = Rs. 80,000 - Rs. 50,000  
 = Rs. 30,000  
 Debtors = 4/5th of Quick Assets  
 = (Rs. 80,000 - 30,000) x 4/5  
 = Rs. 40,000

**(1 Mark)**

**Debtors Turnover Ratio**

=  $\frac{40,000 \times 12}{\text{Credit Sales}} = 2 \text{ months}$   
 2 Credit Sales = 4,80,000  
 Credit Sales = 4,80,000/2  
 = 2,40,000

Gross Profit (15% of Sales)  
 Rs. 2,40,000 x 15/100 = Rs. 36,000

**(1 Mark)**

**Return on Networth (profit after tax)**

Networth = Rs. 1,00,000 + Rs. 30,000  
 = Rs. 1,30,000  
 Net Profit = Rs. 1,30,000 x 10/100 = Rs. 13,000  
 Debenture Interest = Rs. 20,000 x 5/100 = Rs. 1,000

**(1 Mark)**

**Projected Profit and Loss Account for the year ended 31.03.2014**

To Cost of Goods sold	2,04,000	By Sales	2,40,000
To Gross Profit	36,000		
	2,40,000		2,40,000
To Debenture Interest	1,000	By Gross Profit	36,000
To Administration & Other Expenses	22,000		
To Net Profit	13,000		
	36,000		36,000

(2 Marks)

**Ganesh Limited  
Projected Balance Sheet as on 31<sup>st</sup> March, 2014**

Liabilities	Rs.	Assets	Rs.	Rs.
Share Capital	1,00,000	Fixed Assets		
Profit and Loss A/c. (17,000 + 13,000)	30,000	Land and Buildings		80,000
5% Debentures	20,000	Plant & Machinery	60,000	
Current Liabilities		Less : Depreciation	<u>20,000</u>	40,000
Trade Creditors	50,000	Current Assets :		
		Stock	30,000	
		Debtors	40,000	
		Bank	<u>10,000</u>	80,000
<b>Total</b>	<b>2,00,000</b>	<b>Total</b>		<b>2,00,000</b>

(4 Marks)

Answer-2 (a) :

**Statement of Existing Profit**

Sales	Rs. 10,00,000
Less : Variable Cost	7,00,000
Contribution	3,00,000
Less : Fixed Cost	2,00,000
EBIT	1,00,000
Less : Interest @ 10% on 5,00,000	50,000
Profit before tax (PBT)	50,000

(2 Marks)

$$\text{Operating Leverage} = \frac{\text{Contribution}}{\text{EPBT}} = \frac{3,00,000}{1,00,000} = 3$$

(1 Mark)

$$\text{Financial Leverage} = \frac{\text{EBIT}}{\text{PBT}} = \frac{1,00,000}{50,000} = 2$$

(1 Mark)

$$\text{Combined Leverage} = \frac{\text{Contribution}}{\text{PBT}} = \frac{3,00,000}{50,000} = 6$$

(1 Mark)

**Statement of Sales needed to double the EBIT**

Operating leverage is 3 times i.e., 33-1/3% increase in sales volume cause a 100% increase in operating profit or EBIT. Thus, at the sales of Rs. 13,33,333, operating profit or EBIT will become Rs. 2,00,000 i.e., double the existing one.

**Verification**

Sales	Rs. 13,33,333
Variable Cost (70%)	9,33,333
Contribution	4,00,000
Fixed Costs	2,00,000
EBIT	2,00,000

(1 Mark)

**Answer-2 (b) :**

Since the amount of revenue generated from each category of customer is not given in the question. Let us consider Rs. 100 as the amount of revenue generated from each type of customer. Therefore, Rs. 100 shall be taken as the basis for reappraisal of Company's credit policy.

**Statement showing the Evaluation of credit Policy**

Particulars	Classification of Customers			
	1	2	3	4
A. Expected Profit:				
(a) Revenue	100	100	100	100
(b) Total Cost other than Bad Debt:				
(i) Cost of Goods Sold	85	85	85	85
(ii) Fixed Cost	5	5	5	5
	<u>90</u>	<u>90</u>	<u>90</u>	<u>90</u>
(c) Bad Debt	0	2.00	10.00	20.00
(d) Expected Profit [(a)-(b)-(c)]	10	8.00	0	(10.00)
B. Opportunity Cost of Investment in Receivables	1.66	1.55	1.48	2.96
C. Net Benefits [A-B]	8.34	6.45	(1.48)	(12.96)

**(4 Marks)**

**Recommendation:** The reappraisal of company's credit policy indicates that the company either follows a lenient credit policy or it is inefficient in collection of debts. Even though the company sells its products on terms of net 30 days, it allows average collection period for more than 30 to all categories of its customers. The company can continue with customers covered in categories 1 and 2 since net benefits are favourable. The company either should not continue with customer covered in categories 3 and 4 or should reduce the bad debt % by at least 1.48% and 12.96% respectively since net benefits are unfavourable to the extent of 1.48% and 12.96% of sales respectively. The other factors to be taken into consideration before changing the present policy includes (i) past performance of the customers and (ii) their credit worthiness.

**(1 Mark)**

**Working Note: Calculation of Opportunity Cost**

$$\text{Opportunity Cost} = \text{Total Cost} \times \frac{\text{Average collection period}}{365} \times \text{Rate of interest}$$

$$\text{For Category 1} = \text{Rs. } 90 \times \frac{45}{365} \times \frac{15}{100} = \text{Rs. } 1.66$$

$$\text{For Category 2} = \text{Rs. } 90 \times \frac{42}{365} \times \frac{15}{100} = \text{Rs. } 1.55$$

$$\text{For Category 3} = \text{Rs. } 90 \times \frac{40}{365} \times \frac{15}{100} = \text{Rs. } 1.48$$

$$\text{For Category 4} = \text{Rs. } 90 \times \frac{80}{365} \times \frac{15}{100} = \text{Rs. } 2.96$$

**(1 Mark)**

**Answer-3 :**

**1. Packing of drums of 500g each. It is assumed of 500kg each.  
Cost of production per annum (production of chemical x – 250m / t).**

	Rs. in lakhs
Imported Raw Material	6.50
Indigenous Raw Material	6.26
Salaries & Wages	1.35
Repairs and Maintenance :	
5% on 12,00,000	0.60
2% on 8,00,000	<u>0.16</u>
Depreciation	
7 % on 12,00,000	0.84
2.5 % on 8,00,000	<u>0.20</u>
	1.04

Administration & Other Expenses		0.50
Steam	7000 x 16	1.12
Power		0.06
Packing drums (250 m/t) / 500 kg. = 500 nos. @ 30 each		0.15
Total Cost		17.74
Sales	250 x 8500	21.25
Profit		3.51

(4 Marks)

## 2. Working Capital requirement

Particulars	Basis of calculation	Amount (Rs.)
Imported Raw Material stock	$(6 / 12) \times 6.5$	3.25
Indigenous Raw Material and Packing Material	$6.26 + 0.15 = 6.41 \times (3 / 12)$	1.60
Stock of finished goods	At works cost excluding depreciation & admin exp $= 17.74 - 1.04 - 0.5 = (16.20/12)$	1.35
Credit to customers	$17.74 - 1.04 = (16.70 / 12)$	1.39
Cash Expenses	Salaries, wages, repairs, admin, steam, power = $3.79 / 12$	0.32
Current Assets		7.91
(Less): Credit from suppliers	$6.41 / 12$	0.53
Working Capital requirement		7.38

(3 Marks)

### Requirement of Total Capital:

	<b>(Rs.)</b>
Land	1.00
Building	8.00
Plant and Machinery	12.00
Working Capital	<u>7.38</u>
	<u>28.38</u>

(1 Mark)

i. percentage of yield on investment = Profit / Investment x 100  
=  $(3.51 / 28.38) \times 100 = 12.37 \%$

(0.5 Mark)

ii. percentage of profit on sales = Profit / Sales x 100  
=  $(3.51 / 21.25) \times 100 = 16.52 \%$

(0.5 Mark)

iii. cash generation per annum before tax :

	<b>(Rs.)</b>
PBT	3.51
Add. Depreciation	1.04
Cash generation before tax	4.55

(1 Mark)

### Answer-4 :

(1) Working Capital of X Ltd. during 2011-12, 2012-13 and 2013-14

#### Current Assets :

	2011-12	2012-13	2013-14 (Rs. in Lacs)
Stock	15,00	15,00	20,00
Debtors	5,00	5,50	5,00
Cash at Bank	5,00	3,00	3,25
	<u>25,00</u>	<u>23,50</u>	<u>28,25</u>

#### Less : Current Liabilities :

Cash Credit	5,00	7,00	12,00
Creditors	<u>12,00</u>	<u>14,00</u>	<u>18,00</u>
	<u>17,00</u>	<u>21,00</u>	<u>30,00</u>
Working Capital	8,00	2,50	(1,75)
Decrease in Working Capital	—	5,50	4,25

(4 Marks)

So working capital decreased by Rs. 550 lacs in 2008-09 and Rs. 425 lacs in 2013-14.

(2) Profit earned and funds from operations

Profit during the year :	(Rs. in Lacs)	
	2012-13	2013-14
Increase in Profit & Loss A/c	1,00	2,00
Increase in Reserve	4,00	9,00
Tax provision	17,00	28,00
Proposed Dividend	<u>22,50</u>	<u>26,25</u>
	44,50	65,25
Less : Profit on sale of Investment	(10)	—
Add : Depreciation	<u>7,00</u>	<u>7,75</u>
Fund from operations	51,40	73,00

(4 Marks)

X Ltd. earned Rs. 44,50 lacs profit and Rs. 51,40 Lacs fund in 2012-13. It earned Rs. 62,25lacs profit and Rs.73,00 lacs fund in 2013-14.

(3) Fund Flow Statements (Rs. in Lacs)

	2012-13	2013-14
<b>Sources:</b>		
Fund from operations	51,40	73,00
Issue of 12% debentures	—	5,00
Sale of investments	<u>5,10</u>	<u>—</u>
	56,50	78,00
<b>Applications:</b>		
Purchase of Plant and Machinery	37,00	27,75
Purchase of Investments	—	15,00
Tax payment	11,00	17,00
Dividend payment	<u>14,00</u>	<u>22,50</u>
	62,00	82,25
Decrease in Working Capital	5,50	4,25

(6 Marks)

**Comments:**

(1) It appears (Rs. 25,00 lacs) that 48.64% (Rs. 51,40 lacs) „e 100 of the fund generated during 2012-13 were used to pay tax and dividend. The percentage became still higher (54.11%)

$$\frac{\text{Rs. } 39,50}{\text{Rs. } 73,00} \times 100 \text{ in 2013-14}$$

(2) In 2012-13 the balance of the fund generated was 51.36% (100 – 48.64%) which is used to finance purchase of plant and machinery. Sources of finance for long-term investment were:

Fund from Operations	71.35% (Rs. 26,40 lacs / Rs. 37,00 lacs) x 100
Sale of Investments	13.78% (Rs. 5,10 lacs / Rs. 37,00 lacs) x 100
Working Capital	14.87% (Rs. 5,50 lacs / Rs. 37,00 lacs) x 100

Thus inadequate long-term fund to finance purchase of plant and machinery deteriorated working capital position. Also the management proposed 30% dividend in 2012-13.

So, liquidity deterioration in 2012-13 was due to (a) deployment of working capital in long term investment and (b) high rate of dividend.

- (3) In 2013-14, fund generation was 42.02% more. But dividend was increased from 20% to 30% which absorbed about 30.83% of funds generated. Tax paid to fund generated was also increased from 21.40% to 23.29%, Investment in Plant & Machinery (net of collection by issue of debentures) was 31.16% of the fund generated. Thus, margin of 14.73 would remain had there been no investment outside business. This amounts to Rs. 10.75 lacs. So outside investment caused liquidity deterioration in 2013-14.

**(2 Marks)**